



PRIVATE JET SERVICES

MEETING & INCENTIVES





PJS' mission is to deliver a level of service unmatched in the transportation industry. We accomplish this through our passion for aviation, proactive approach, bespoke product offerings, intuitive flight experience and obsessive attention to detail.

For fifteen years, PJS has been dedicated to facilitating group charter flights, resulting in superior planning and execution of movements of all sizes. By engaging our firm with top-tier incentive and customer appreciation events, PJS' clients deliver a once in a lifetime experience, while remaining within the existing budget. Invited guests enjoy more time at the resort, and less time in congested airport terminals, by boarding and disembarking in just minutes through private aviation terminals (FBOs).

Key executives appreciate delivering their most valued employees and guests back to their homes rested, rather than jet-lagged and exhausted from uncomfortable travel. Most importantly, for every flight undertaken, PJS plans both a "Plan B" as well as a "Plan C" so as to minimize unforeseen impacts to our guests.

Risk Management and Safety are key concerns for every organization. Our in-house safety team reviews and approves all aircraft, flight crew and FBOs to ensure they exceed PJS's flight specific requirements. Travel Planners can leave the details to us, allowing them to focus on the event rather than the transportation.

PJS understands that the success of our clients' business is non-negotiable. We specialize in mission-critical projects that require a level of sophistication, service and reliability rarely found in the airline industry.

Best regards,

A handwritten signature in black ink, appearing to read 'Greg Raiff', written in a cursive style.

Greg Raiff, CEO



Largest Corporate Aviation Consultancy
in North America

Privately-held, debt-free company

Consistent ownership & management for 15+ years

Core Markets: Corporate Travel, Manufacturing,
Government, Professional Sports, Collegiate
Sports, Live Entertainment Touring, Energy,
Pharmaceuticals

Notable Clientele: Arianespace, National
Aeronautics and Space Administration, Rolls-Royce
Deutschland LTD

Profitable operations for 15+ consecutive years

Fiscally responsible & stable business history
as confirmed by 10+ years of audited financial
statements



PJS EXISTS TO SOLVE AIR TRAVEL LOGISTICS WITH DEDICATION & PASSION

The global aviation marketplace is filled with various options and solutions. Private Jet Services (PJS) offers a unique consultancy approach using over fifteen years of experience to chart individualized solutions for each client. PJS maximizes the full value of proper travel planning by determining the most meaningful metrics for each organization and identifying opportunities in the market to challenge suppliers and aggregate purchasing power.

The PJS method consistently delivers choice, value and peace of mind for a wide range of scenarios.



WHO FLIES PJS?

Private Jet Services has a vast client base that stretches throughout the sports, entertainment, corporate and government industries. Since its founding in 2003, PJS has supported recording artists such as U2, Lady Gaga, The Rolling Stones, Maroon 5, Beyoncé,

Our clients in the music & entertainment industry have won:

- 74** American Music Awards
- 108** Billboard Music Awards
- 153** Grammy Awards
- 16** Country Music Awards
- 5** Golden Globes Awards
- 5** Rock and Roll Hall of Fame Inductees
- 115** MTV VMAs

Guns N' Roses and Fleetwood Mac, along with multiple professional and NCAA athletic teams. Together, our clients have won an impressive number of awards and trophies, demonstrating that only the best fly with PJS.

Our sports team clients are champions in their respective disciplines. These teams have won:

- 51** Stanley Cup Championships
- 28** World Series Championships
- 20** NCAA Baseball Championships
- 21** NCAA Basketball Championships
- 25** NCAA Hockey Championships
- 24** NCAA Football Championships
- 20** MLS Cup Championships

EXPERIENCE



EXPERIENCE

- Largest FAR-121 charter solutions provider in North America, facilitating worldwide, mission-critical, operations.
- Fifteen years of creating & managing air programs for premier resorts and hotels including Four Seasons, Rosewood, Banyan Tree, Aman Resorts & Ritz-Carlton
- Flying nearly 5,000 flight segments and 90,000+ passengers per year
- Experienced team accustomed to handling large complex movements
- Global firm with worldwide reach. Headquartered in Boston with offices in San Francisco and London
- 15 years with a flawless safety record

OTHER CLIENTS INCLUDE:

- The US Government, NASA, 2016 Presidential Candidates & former U.S. Presidents
- Professional sports teams
- Major music tours

PJS provides meeting, corporate shuttle, and incentive travel solutions for a global clientele including some of the world's largest concerns in:

- Pharmaceuticals & Life Sciences
- Insurance
- Financial Services
- Consumer Goods
- Automotive & Industrial
- Energy & Mining
- Other Fortune 500 corporations



CASE STUDY 1

THE CHALLENGE:

Manage all logistics and transport of 1,600 passengers from Boston to San Diego for a meeting on the same day - with just a 2 hour arrival window. The client wanted to ensure that every passenger had the same level of exceptional service and that everyone arrived in San Diego within a few hours of each other, in time for the event.

THE SOLUTION:

- Five wide body aircraft to reduce the number of separate flights necessary and keep the cost per passenger consistent.
- PJS management of all logistical details providing the client with a single point of contact, rather than several contacts at a number of different vendors.
- Eight PJS staff members in Boston and one staff member ahead to greet the passengers when they arrived in San Diego to assist with logistics/ground transportation and to ensure that each flight proceeded without a delay.
- A PJS Flight Concierge on each flight to ensure that each passenger received the same experience and level of customer service.
- PJS provided direct service void of change fees, cancellation fees, baggage fees, or transfer costs, saving our client \$57 per person when compared to flying commercial.

All 1,600 passengers arrived in San Diego on time, well fed, rested, and ready for the event. This would not have been possible via traditional commercial transportation, where the flights would have been split over dozens of aircraft, with the passengers arriving over a significantly wider period rather than a few hours.



CASE STUDY 2

THE CHALLENGE:

Manage all logistics and transport of 58 passengers from Houston to the Four Seasons Nevis for a four day incentive trip. The client wanted to avoid an overnight in Miami as well as losing almost a day and a half out of the office due to travel.

THE SOLUTION:

- VIP configured 737-800 with 64 first-class seats and 18 economy plus.
- PJS provided the client with the ability to fly direct, avoiding hotel fees and per diem expenses associated with a necessary overnight in Miami.
- Client was able to avoid the high volume security lines and often delayed departures from Miami International.
- PJS Management of all logistical details providing the client had a single point of contact, rather than several contacts at a number of different vendors.
- PJS Flight Concierge on each flight to ensure VIP experience.

After accounting for all cost associated with flying commercial routing, such as the per diem expenses, hotel overnight fees, change fees, baggage fees, and transfer costs, PJS provided a VIP experience at a 14% savings. When compared solely to airfare costs, the PJS solution presented a marginal 2% premium to commercial airline pricing.



CONTINGENCY PLANNING

- PJS Policy: minimum of two contingency plans for each flight
- Monthly/Weekly/Daily/Hourly reports to Client as required
- For meetings & incentive travel: the contingency plans include PJS continually tracking all aircraft involved in this program and all associated sister aircraft
- Beginning 30 days from the first departure, PJS is in contact with all North American airlines who operate Airliners to determine suitable replacement aircraft positioning and availability
- Starting 7 days before the first departure, PJS is in contact with all secondary aircraft operators on a daily basis to track and identify the closest suitable replacement aircraft
- PJS closely tracks and monitors every aircraft involved with a program 24 hours a day using a flight tracking system that identifies aircraft by their specific registration. We are in constant contact with the aircraft's dispatch before and throughout the duration of the flight
- When an unforeseen interruption takes place, the on-site PJS Concierge works directly with the team to analyze all contingency options available. Depending on the circumstances, PJS coordinates with the team to determine the best course of action - whether it is remaining at the location, contracting an alternative aircraft, staying at the hotel/venue, or booking commercial air. If an aircraft substitution is necessary, PJS will re-position the closest suitable aircraft.



BECAUSE GETTING THERE SAFELY IS MOST IMPORTANT.

At PJS, safety comes first. Always. It is the focus of our decision-making at every level. Led by our dedicated Director of Safety, our team of industry veterans set PJS standards for due diligence with stringent safety mechanisms that require an absolute commitment to detail. We know by proactively discerning the best available carriers and pilots, that the results mean more consistent flight experiences for our clients and safer flights.

PJS PLACES SAFETY BEFORE PROFITABILITY.
WE PLACE AN EMPHASIS ON HONORING OUR
COMMITMENT TO DELIVER.

DEDICATED IN-HOUSE SAFETY TEAM

PJS is the only private jet charter firm in North America with its own in-house safety team and Director of Safety. Staffed with industry veterans, the team leads the charge to ensure that every flight operates to the highest safety standards 24/7.

STRICT PILOT EXPERIENCE REQUIREMENTS

PJS considers pilot experience requirements to be one of the most valuable safety tools we employ. Since NTSB research has shown that accident rates decrease by nearly 50% once a pilot obtains 100 hours and continues to decrease thereafter, PJS will not engage pilots who do not meet our own strict experience requirements.



THOROUGH VENDOR VETTING

Before ever setting foot on the aircraft, our in-house safety team examines the operator accident, incident and enforcement history along with aircraft age, history and liability insurance coverage.

THIRD PARTY CERTIFICATION

Along with our own internal intel, PJS utilizes several public and private background data sources for assessing vendors including the FAA, DOT, NTSB, FlightSafety, ICAO and, EASA. We also receive audit reports from Wyvern and ARG/US including pilot background checks and pilot experience data.



EXCEPTIONAL SERVICE



Cheese
Rustico
Parmosian

Rustico Parmenense
Italy - Sheep's milk
a little spicy - great with

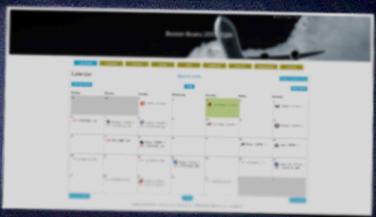
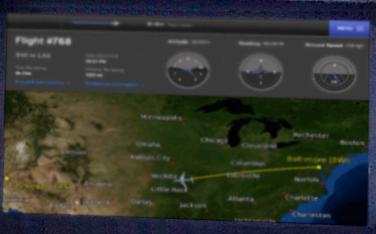
Parmosian
Italy - cow
great with the meat

Jam

DEDICATED FLIGHT MANAGEMENT TEAM

From the moment you engage with us, you are given a personal team, available 24 hours a day to support every flight, even stocking your preferred beverages and snacks. Our dedicated flight team provides an unmatched attention to detail, ensuring your flight is stress-free and on-time.

We estimate that 10 hours of planning go into every hour in the air. Catering, cargo, safety vetting, cabin crew service plan, contingency planning; we take care of all the little details, handcrafting every ingredient for a successful flight.



A computer monitor displaying a list of flight data. The list includes columns for flight number, origin, destination, and status. The data is presented in a table format with alternating row colors.

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A computer monitor displaying a 'CHECK OUT' form. The form includes fields for flight number, origin, destination, and status. It also has a 'CHECK OUT' button and a 'CHECK IN' button.

A computer monitor displaying a 'PS Ad Hoc Flights' passenger list. The list includes columns for flight number, origin, destination, and status. It also has a 'CHECK OUT' button and a 'CHECK IN' button.



FLIGHT OPERATIONS CENTER

Private Jet Services' Flight Operations Center (FOC) uses the most advanced tools to track and monitor all flights, including up-to-the-minute weather patterns and projections, NOTAMS, TFRs and airport congestion 24 hours a day.

PJS flies between 5,000 and 10,000 passengers every month, year round. Our range of expertise covers 4-passenger helicopter transfers, light jets up through ultra-long range executive jets, on up to 400-passenger Boeing 747 wide-body transcontinental missions, in some cases with multiple 747s in use simultaneously.

Our FOC Team is always looking ahead, remaining in constant communication with downline facilities and services to ensure seamless coordination of all details, big and small. Our expertise and diligence ensure problems are identified and solved before they can impact our flights and passengers.

Our proactive approach to service and flight management makes all the difference in reducing the stress of travel which in turn, increases our clients' capacity for success upon arrival.

AVMOSYS is a 21st century, SaaS designed and built to manage our entire flight operation. AVMOSYS is highly integrated with our other key software providers including ATC for Slot Controls, TSA for No-Fly List Clearance, E-APIS for Customs & Immigration Filing, and CAMP for Maintenance Tracking, making AVMOSYS more than just a flight scheduling tool. PJS leverages AVMOSYS to simultaneously manage our FOC work flow including employees' individual needs and responsibilities, integrating expense management, quick and accurate invoicing and powerful reporting. In 2019, PJS will integrate its acclaimed Client Portal with AVMOSYS, allowing Team Travel Managers real time access to a wealth of information.

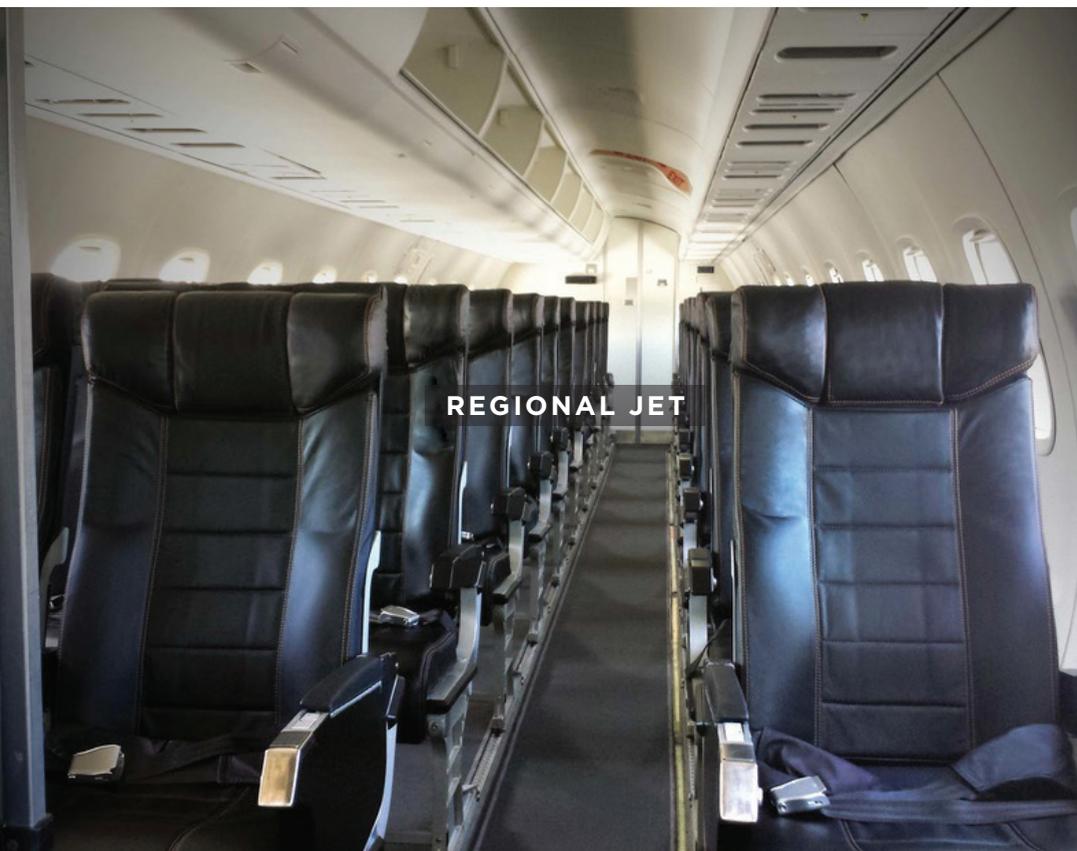
PJS utilizes Honeywell's Flight Sentinel product, protecting our customers against the weather, flow-control, and flight planning delays that commonly impact other airlines. Using route management techniques pioneered by Honeywell, flight control specialists proactively help reduce delays by filing for us on routes currently being used by ATC to avoid traffic congestion and weather conditions.



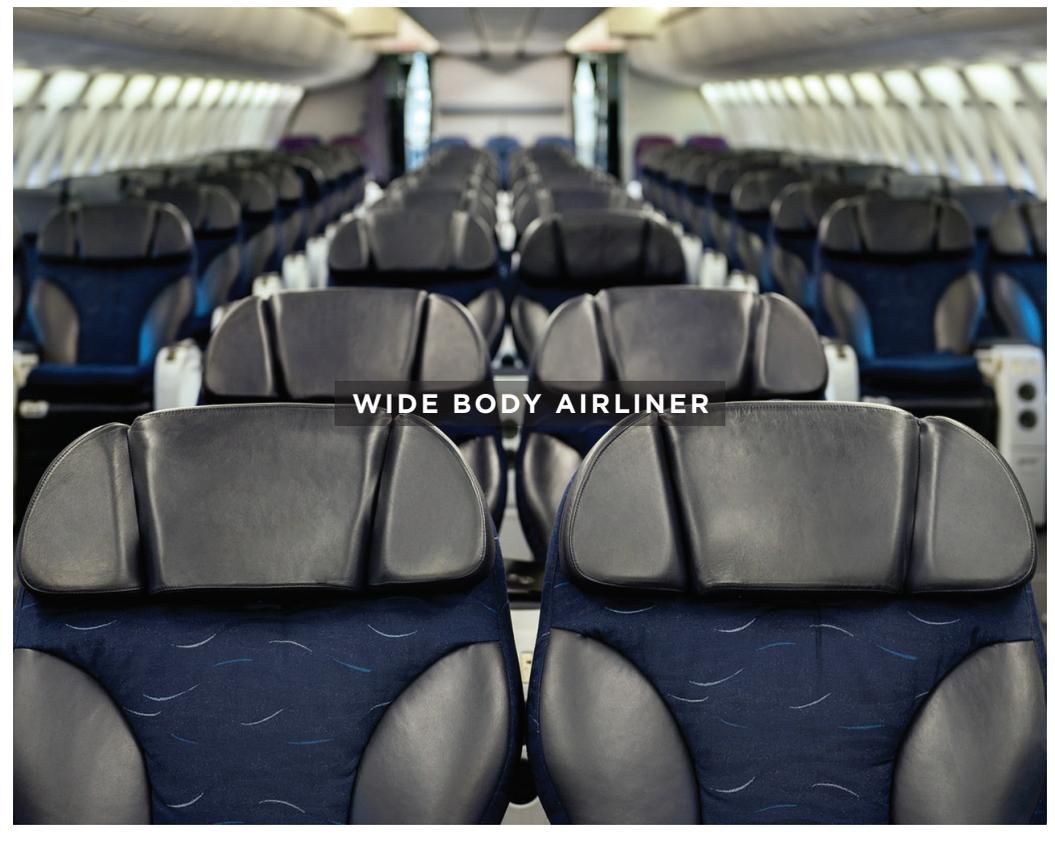
EXECUTIVE JET



VIP AIRLINER



REGIONAL JET



WIDE BODY AIRLINER



CAPABILITIES

- Customized solutions for every event
- Avoid public terminals, complex check-ins and baggage fees
- Reduce the stress of travel
- Less time traveling, more time on property
- Leisure experience begins the moment the client steps aboard the aircraft
- Ability to select various categories of aircraft for any sized group
 - 30–50 seat regional jets
 - 68+ seat VIP Boeing 737 and 757 airliners
 - 150–400 seat high-density airliners
- Contingency planning to ensure the group stays on schedule with at least two back-up plans
- Rate cards available to each destination from gateway airports



PRIVACY

PJS is accustomed to servicing some of the most prominent political, sports, and entertainment figures in the world. Every PJS employee is bound by a confidentiality agreement which extends to every client interaction. PJS and all of its employees have an affirmative obligation by contract to protect all information regarding our clients and their guests.

EMERGENCY RESPONSE

Should the need arise to quickly transport any or all guests due to a crisis at home or on location, PJS is able to provide transportation within a few hours.

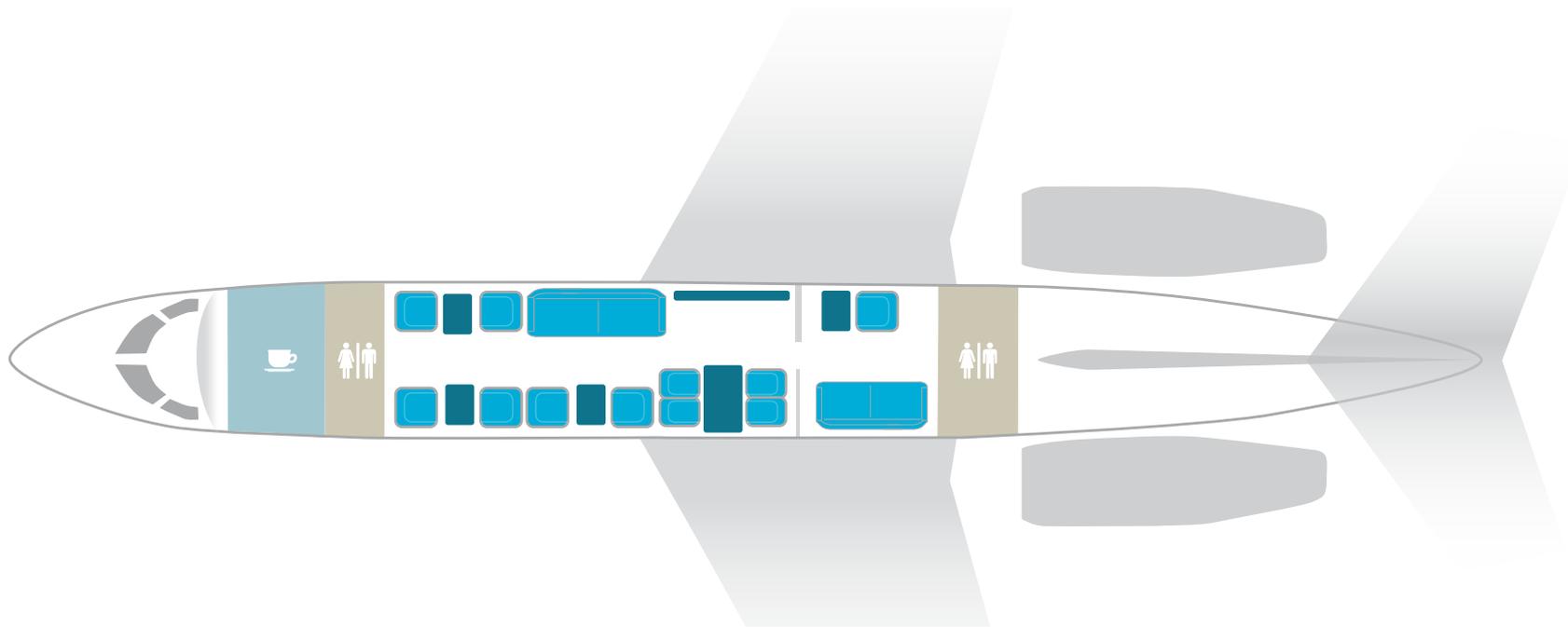
INSURANCE/RISK MANAGEMENT

All aircraft carry insurance above the industry standard for their class. PJS ensures that coverage is in place at all times and the client is named as an additional insured on the aircraft's policy.

AIRCRAFT CHOICES



GULFSTREAM 550



CABIN DESCRIPTION

Going far beyond luxurious appearances, the Gulfstream 550 was designed with productivity and comfort in mind. Guests can make the most of the time in transit and arrive refreshed with remarkable speed. Gulfstream's giant signature passenger windows provide stunning views while state-of-the-art fresh-air systems provide the cleanest, healthiest air quality of any aircraft in the world.

Powerful, efficient engines, innovative technology in cabin comforts as well as cockpit enhancements increase safety and reliability while reducing the physical stresses of flying on journeys of any length.

CABIN DIMENSIONS

Height: 6' 2"
Width: 7' 4"
Length: 50'

SEATING

10-16

NBAA RANGE

Max Distance: 6,250 nm

CRUISING SPEED

560 mph
.89 Mach

LUGGAGE CAPACITY

198 cubic feet

SAFETY

This plane is PJS Safety Certified, inquire regarding further safety certificates

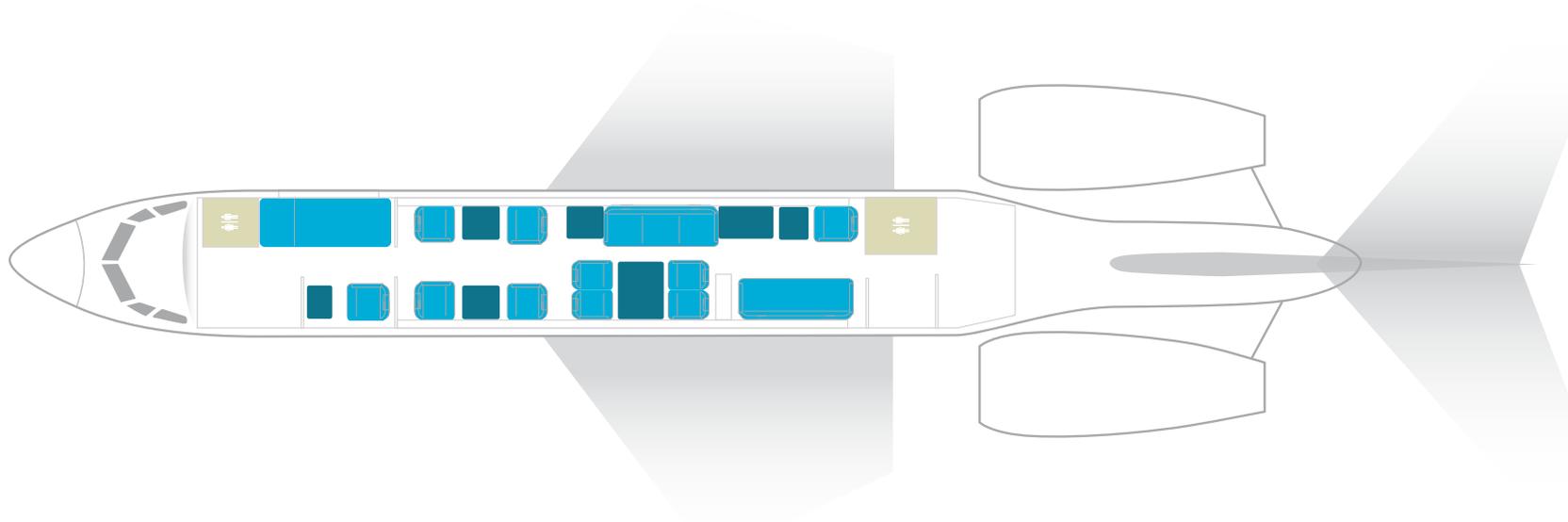


WIFI 

Available on select tail numbers



GLOBAL 6000



CABIN DESCRIPTION

Bombardier says the inspiration for its Global family of aircraft is world leaders and high flyers, those who make achievement their life's work.

Not only a stunningly beautiful aircraft, Global's ultra long range means it can fly from New York to Tokyo non-stop, or literally anywhere in the world and only have to stop once for fuel. Global's safety innovations mean enhanced pilot vision, awareness and automation for an impeccably smooth ride, regardless of conditions.

CABIN DIMENSIONS

Height: 6' 2"
Width: 7' 11"
Length: 43' 3"

SEATING

9 - 14
Sleeps 4 to 8 passengers

NBAA RANGE

Max Distance: 6,904 nm

CRUISING SPEED

650 mph
.85 Mach

LUGGAGE CAPACITY

195 cubic feet

SAFETY

This plane is PJS Safety Certified, inquire regarding further safety certificates

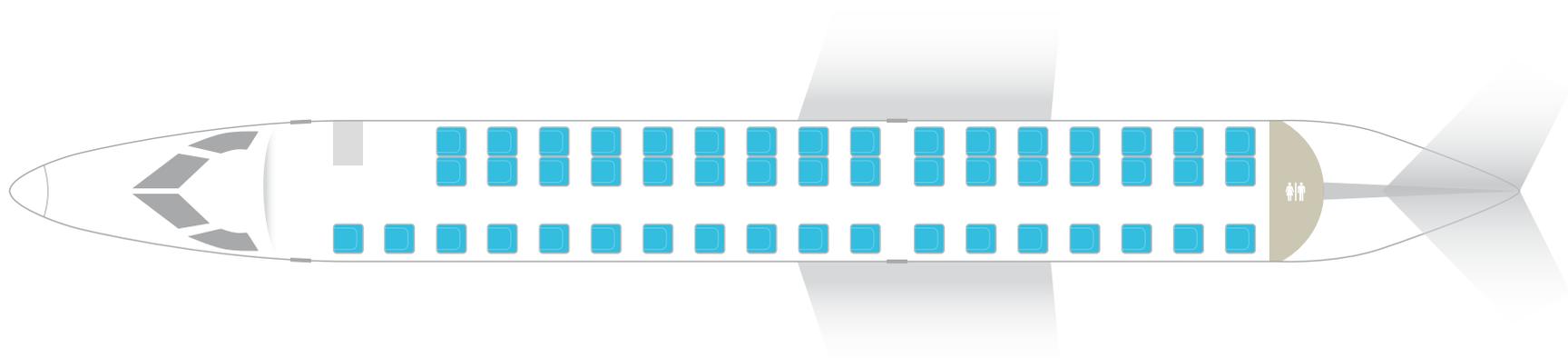


WIFI 

Available on select tail numbers



EMBRAER 145



CABIN DESCRIPTION

More than just a value-minded people mover, the EMB145 cabin comforts include: wide, deeply reclining seats, overhead storage bins, generous baggage capacity and extra-large windows for enjoying the view. The EMB145 is equipped with galley facilities which opens up an endless range of catering possibilities, as extravagant or as simple as needed.

CABIN DIMENSIONS

Height: 6"
Width: 6' 11"
Length: 54"

SEATING

Economy:50

NBAA RANGE

Max Distance: 3,350 nm

CRUISING SPEED

515 mph
.78 Mach

LUGGAGE CAPACITY

517 cubic feet

SAFETY

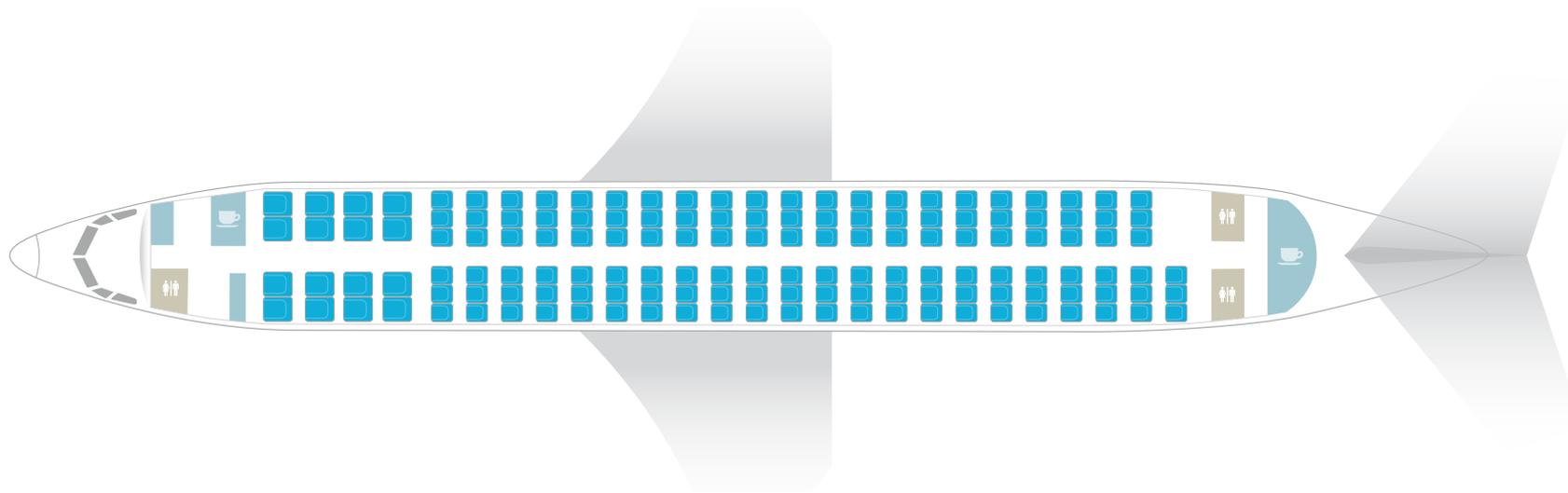
This plane is PJS Safety Certified, inquire regarding further safety certificates



Available on select tail numbers



B737-800



CABIN DESCRIPTION

The Boeing 737-800 offers 16 first-class seats and 129 coach seats. This modern and fuel efficient airliner offers a 6-hour range, ample storage, and full galleys for an array of menu options.

CABIN DIMENSIONS

Height: 7' 3"
Width: 11' 7"
Length: 98' 4"

SEATING

Total Belted Seats: 145

First Class Seating: 16
Economy: 129

NBAA RANGE

Max Distance: 3,350 nm

CRUISING SPEED

588 mph
0.78 Mach

LUGGAGE CAPACITY

1,592 cubic feet

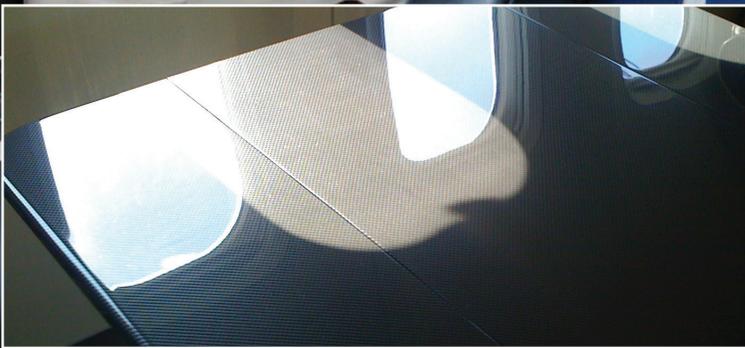
SAFETY

This plane is PJS Safety Certified, inquire regarding further safety certificates

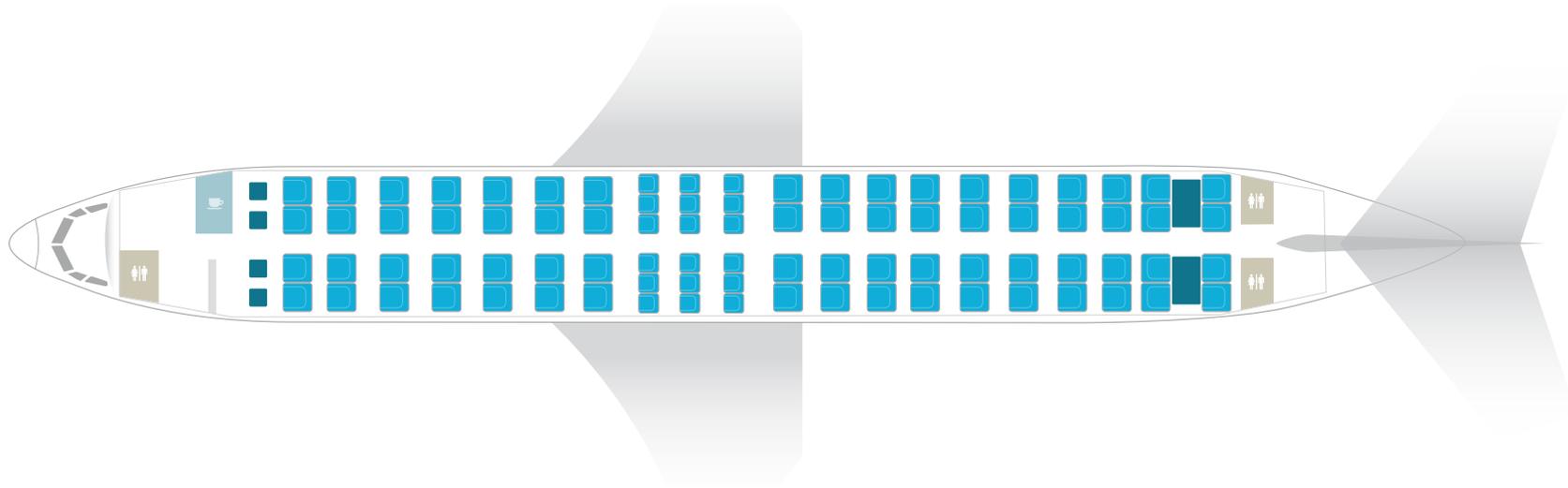


WIFI 

Available on select tail numbers



B737-800 VIP



CABIN AMENITIES

Between the LED mood lighting, hand stitched diamond quilted hides, deluxe wool carpets, and the absolute latest generation In-Flight WiFi system (Gogo ATG-8000), this VIP B737-800 is brand new to the market and offers 66 first class and 10 coach class seat configuration. This is the only aircraft flying in the US with carbon fiber accents, tray tables, and club tables – a small detail that makes a huge impression on guests and clients alike.

CABIN DIMENSIONS

Height: 7' 4"
Width: 11' 7"
Length: 98' 4"

SEATING

Total Belted Seats: 82

Business: 64
Economy Plus: 18

NBAA RANGE

Max Distance: 3,350 nm

CRUISING SPEED

588 mph
.78 Mach

LUGGAGE CAPACITY

1,592 cubic feet

SAFETY

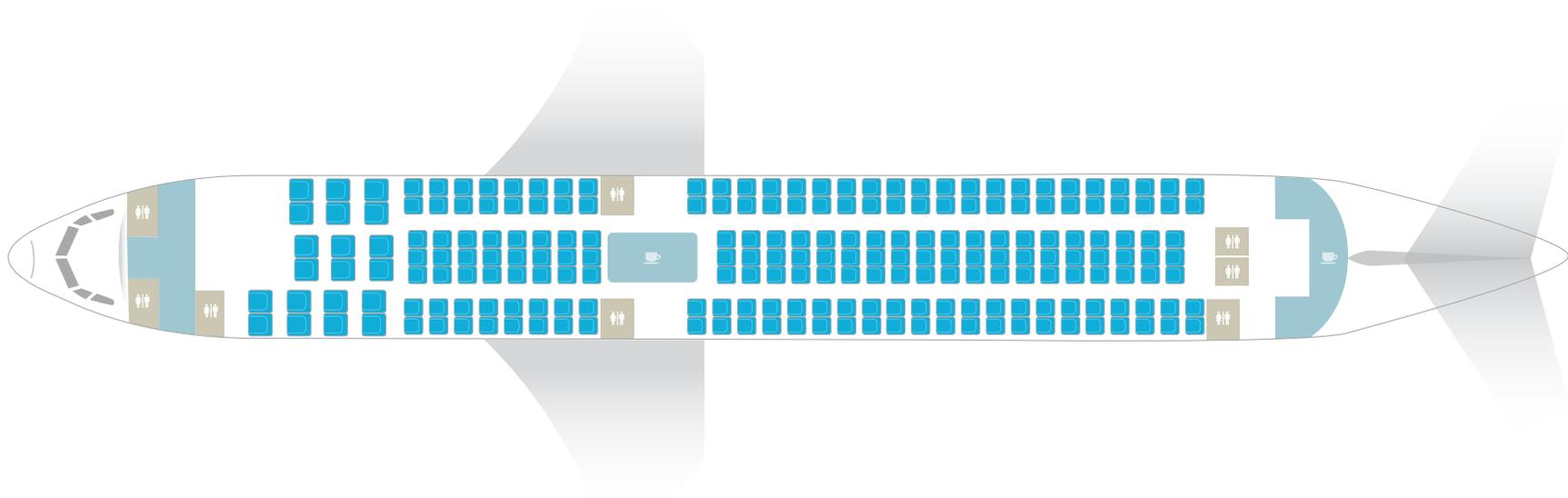
This plane is PJS Safety Certified, inquire regarding further safety certificates



WIFI 
Gogo ATG-8000



B767-200ER



CABIN DESCRIPTION

The expansive Boeing 767-200 is the perfect choice for groups of up to 220 passengers, whether crossing the globe or just crossing the country.

The generous legroom and spacious dual-aisle cabin configuration means travelers that prefer the aisle will be very happy. With more than 10 hours of range, in-flight entertainment systems, and VIP catering customized to match and enhance the ambiance of any event travel, the B767 brings the pleasure back to flying.

CABIN DIMENSIONS

Height: 9' 5"
Width: 19' 2"
Length: 158' 8"

SEATING

Total Belted Seats: 218

Business: 20
Coach: 198

NBAA RANGE

Max Distance: 6,385 nm

CRUISING SPEED

528 mph
.68 Mach

LUGGAGE CAPACITY

2,875 cubic feet

SAFETY

This plane is PJS Safety Certified, inquire regarding further safety certificates



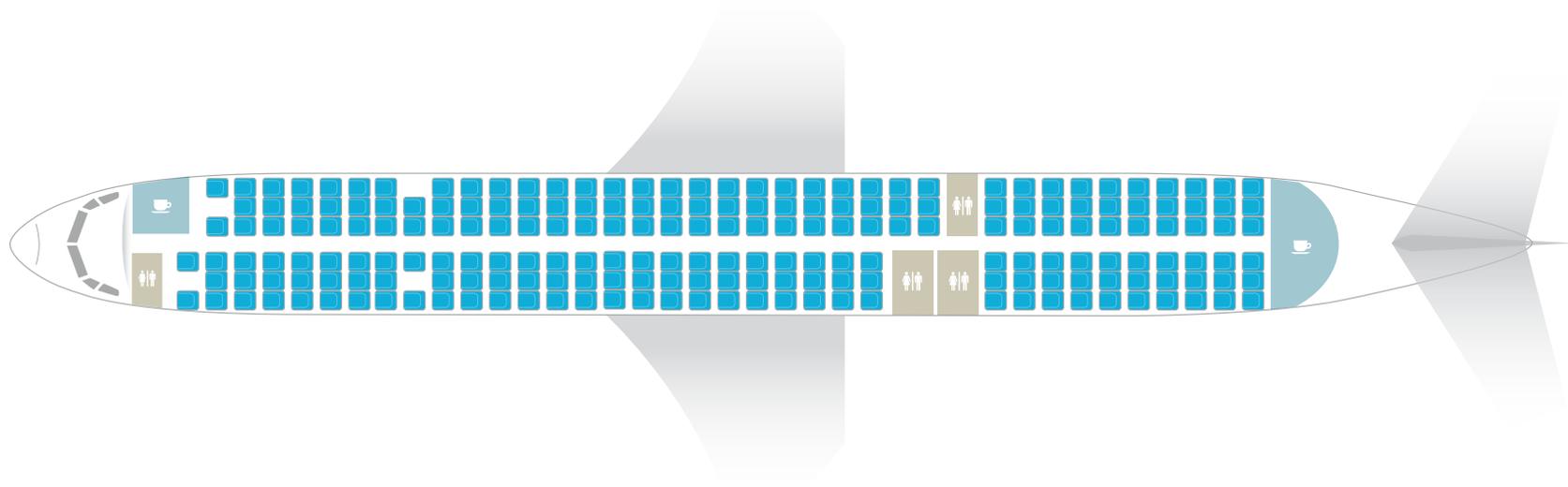
WIFI



Available on select tail numbers



B757-200



CABIN DESCRIPTION

The unique combination of features onboard the spacious B757-200 offer maximum comfort, convenience, and safety. Boeing reliability, speed, and generous baggage make this the perfect choice for team travel.

CABIN DIMENSIONS

Height: 7' 3"
Width: 11' 7"
Length: 118' 8"

SEATING

Coach Seats: 213

NBAA RANGE

Max Distance: 3,900 nm

CRUISING SPEED

527 mph
.68 Mach

LUGGAGE CAPACITY

1,670 cubic feet

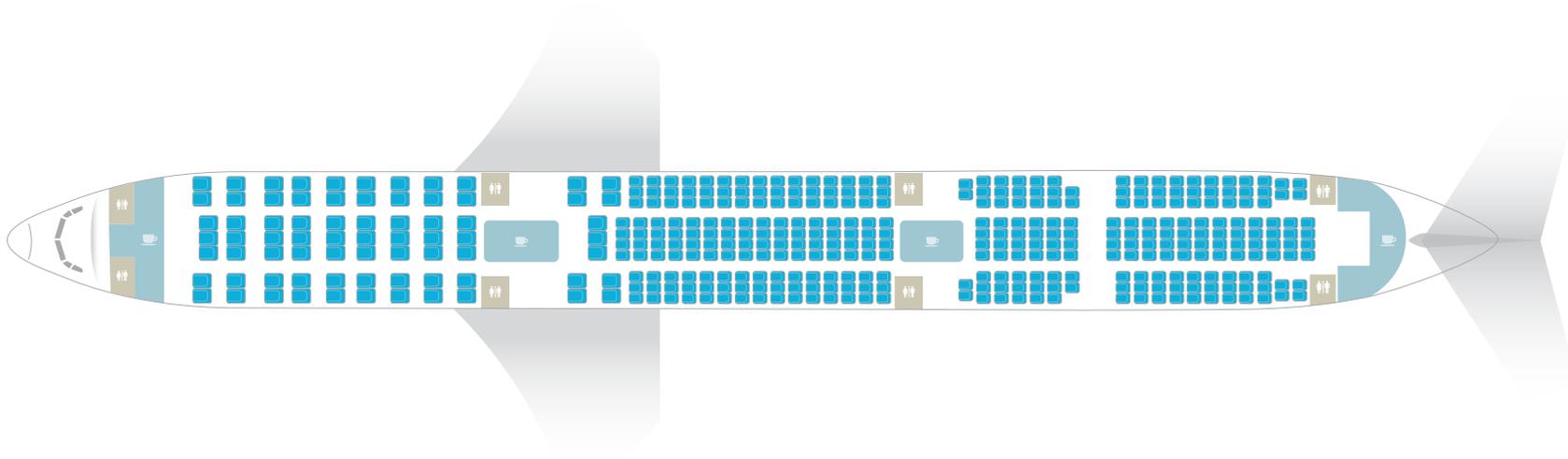
SAFETY

This plane is PJS Safety Certified, inquire regarding further safety certificates





B777-300



CABIN DESCRIPTION

Boeing engineers sought to create a technological marvel of efficiency with the 777 using advanced materials to reduce weight and noise, while improving aerodynamics, fuel economy and passenger connectivity. Twin-aisle cabin configuration means more privacy and space for passengers, as well as higher service levels with VIP flight attendants having fewer guests to serve. The 777 truly is the quietest, most comfortable and modern airliner flying today.

CABIN DIMENSIONS

Height: 9' 5"
Width: 15' 5"
Length: 111"

SEATING

Total Belted Seats: 218

Business: 20
Coach: 198

NBAA RANGE

Max Distance: 7,830 nm

CRUISING SPEED

567 mph
.74 Mach

LUGGAGE CAPACITY

7,764 cubic feet

SAFETY

This plane is PJS Safety Certified, inquire regarding further safety certificates



WIFI



Available on select tail numbers

